# For Business. Law. As it should be.





Your business is unique – and so is our advice. Which is why, before we begin to think about answers, we will get to know your vision, challenges and goals.

Whether you are local, national or international, starting out or selling up, our team will take time to understand what makes you tick. We provide clear, practical advice that cuts to the chase.

We are proud to work with major financial institutions and household names, but equally inspired by new start-ups and entrepreneurs. With a team of over 250 people based in Southampton, Bournemouth, Salisbury, Poole and Winchester, we have expertise in most fields.

The quality of legal advice from our solicitor has been outstanding and client interaction has been consistently very strong. Chambers & Partners

#### **Agricultural and Rural Property**

If you are a rural business, property or land owner, there are numerous legal complexities to consider – from conveyancing to tenancies, trusts to sporting rights. We are here to take the load, resolving the issues, so you can get on with life.

Our team specialises in all rural affairs, whether it is the sale or purchase of farms, estates, country houses, estate planning and farming infrastructure, or the related needs of your family or business. We will roll up our sleeves and get on with the job in hand, always working swiftly, diligently and professionally towards the outcome you want.

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The banking team is able to simplify complex banking transactions in a manner that is easy to understand and straightforward to document.

Chambers & Partners

## **Banking and Finance**

Collaborative, commercially-focused, cost effective and well versed in the complexities of this fast-moving sector. Our banking and finance team offers expert advice to both financial institutions and those looking to raise funds.

We are genuine experts in banking and finance law, holding membership of the Loan Market Association and sitting on advisory panels of most major UK banks. We also act for a wide range of corporate borrower clients. What's more, should you need broader expertise, we regularly collaborate with other lawyers in the firm to provide a cross-disciplinary service.

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The team working between disciplines is a stand out for me. As matters cross, between governance and property, the solicitors from different departments work together seamlessly. Legal 500

#### **Charities and Not-For-Profit**

Charities need legal assistance in the same way as all businesses, but it makes a difference if that legal advice can come from experienced and knowledgeable lawyers who understand the charity sector and its unique differences and benefits.

Our charity lawyers have a strong track record and wealth of experience in assisting charities and not-for-profit organisations on a wide range of matters including governance, regulation, risk management, constitutional and operational maters.



The attention to detail of the team at Trethowans is second to none. We are constantly impressed with their commitment, care, and commerciality. Legal 500

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Trethowans' knowledge and expertise ensures that protracted and complex transactions proceed to completion.

**Chambers & Partners** 



To have completed the transaction in such a phenomenally short time scale is only possible when you've got an incredible team around you. Trethowans have been a monumental cog in this machine.

Jim Cregan (co-founder),

Jimmy's Iced Coffee

#### **Commercial Contracts**

Contracts are the glue that holds business relationships together. Which is why we work hand-in-hand with our clients to make sure their affairs are legally robust, commercially focused and aligned with their ambitions.

We provide advice on all types of commercial contracts – for local and international businesses, start-ups and fully listed companies. Our expertise spans service agreements, terms and conditions, supply chain contracts, joint ventures, e-commerce agreements, outsourcing, sponsorship, agency, distribution and franchise agreements.

#### **Commercial Property**

Enterprising and practical. Proactive and professional. Whether it's operating at regional or national level, our team has an enviable reputation for providing answers and solving problems.

At the heart of our approach is a belief in building longterm client relationships. We know that we are only as good as our last project, so we are always on the lookout for ways to go further and make a difference. We never take our clients for granted.

As one of the region's largest commercial property teams we are able to work more flexibly – allocating our work to make sure we are giving you high-quality advice at a competitive fee. We focus on your situation, your timescale and your goals.

#### **Corporate**

There's a difference between listening and understanding. And a gulf between options and guidance. Which is why our corporate team builds close, long-lasting relationships – so we can 'get it', then get you where you want to be.

Our highly regarded lawyers practise across diverse areas and sectors. We work with individuals and SMEs, as well as major financial institutions and household brands. Our services span succession planning and refinancing, group reorganisations, shareholder agreements, joint ventures, and mergers and acquisitions transactions.



Always looking to make suggestion on how we can improve our internal processes and documentation to strengthen any future claims.

Legal 500

# **Commercial Debt Recovery**

Cash is king for businesses of all sizes. Which is why having an effective credit control process – with a strong, efficient legal team on your side – is vital for your success.

Our commercial debt recovery team works with a broad range of businesses from across the UK and overseas to track down and recover unpaid invoices and other debts. We use technology to provide cost-effective services, making us well placed to assist with bulk debt recovery, as well as one-off instructions. What's more, because many in our team are 100% dedicated to debt recovery, our clients benefit from a fast and highly efficient service.

If required, we also have the support of our colleagues in the dispute resolution team. For us, no claim is too big or complex.

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Trethowans have an excellent team of people who are friendly and approachable. I would highly recommend them. Chambers & Partners

#### **Data Protection**

Individuals' data is central to the success of many businesses. Used correctly such data can be a crucial asset, however, comprehensive data protection laws including the UK General Data Protection Law (UK GDPR) mean that individuals' data must be collected and used by businesses with care. Our data protection law specialists advise on all aspects of data protection law and compliance and they can help you make sure your business' use of personal data is legally sound.

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We are extremely confident in the way in which the team handles our cases and how they keep us informed. Chambers & Partners

## **Dispute Resolution**

Disputes are part of life – and business. But with the right approach, the majority of conflicts can be resolved without lengthy or costly court involvement. Where resolution isn't possible, we will work with strength and tenacity to help you achieve your goals.

Our team brings a wealth of experience across a range of practice areas including commercial disputes, property litigation, professional negligence, construction disputes and intellectual property disputes. Just as importantly, we understand that disputes can be stressful, frustrating and worrying. So we do all we can to bring things to a conclusion as quickly (and smoothly) as possible.



Trethowans is excellent and very responsive. It provides satisfactory answers and its legal advice is very sound and supportive. Chambers & Partners

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Trethowans has provided us with an excellent all round service especially with complex, high value or more detailed cases.

Cornish Mutual

#### **Employment**

Pairing clear, pragmatic advice with a down-to-earth, get-straight-to-the-point approach, our team has huge experience in all areas of employment law – from thorny employee issues, workplace disputes and grievances to employment tribunal claims. We also provide practical guidance on TUPE, outsourcing and mergers and acquisitions to get your business in the right place.

It is vital that we get to know your organisation, its challenges, its key personalities and your overall business needs. We then offer informed advice tailored to your business and your desired outcomes. We never sit on the fence with our views. Instead, we will draw on our experience to give you viable and realistic commercial options.

#### **Insurance Disputes**

Insurance makes the business world go round. Most of the time, it is a confidence-inspiring safety net. But, when the worst happens, it can become the focus of significant disputes – whether involving an insurer, a broker or a business directly.

Our team of specialist insurance lawyers will work with you to resolve the issue in the most cost-effective and commercially astute way possible. This could involve taking action to find an alternative to litigation or, if court action is required, representing you with clarity, strength and conviction.

We have expertise ranging from small claims up to multi-million pound cases and act for major UK and European insurers and brokers, as well as businesses and individuals. We are experienced in all areas of insurance litigation including defending personal injury and other liability claims as well as dealing with complaints before the Financial Ombudsman Service. Whatever you are up against, we will take a practical, responsive, hands-on approach – firmly focused on solving your problem as quickly as possible.

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Working with Laura and the Trethowans team has been a great partnership with Hobbycraft. Nothing is too much and our legal matters are dealt with quickly and efficiently. We are proud to be associated with Laura and her team.

Hobbycraft

#### **Intellectual Property**

Our intellectual property experts are here to support you in all elements of IP including trade marks, passing off, copyright, registered and unregistered designs, confidential information and patents. We provide comprehensive assistance with both intellectual property disputes and commercial IP matters, ensuring your rights are protected and your business can fully leverage its valuable intellectual property.



The team at Trethowans is very capable and has good strength in depth. They are very commercial in their approach and clients trust them as a business adviser.

**Chambers & Partners** 

Absolutely first class. Chambers & Partners

#### **Mergers & Acquisitions**

We understand the unique challenges and opportunities of mergers and acquisitions: the need to be responsive, proactive and commercial, but also the importance of absolute rigour and attention to detail.

Our team has significant experience in all aspects of M&A, from share and asset acquisitions or disposals to management buyouts. Whatever you're negotiating, we take a collaborative approach, building close relationships with all parties including your shareholders, management teams and other advisers. This ensures your deal progresses smoothly and efficiently, while minimising risks for both buyers and sellers. When there is so much at stake, we will do all we can to take the weight off your shoulders.

## Regulatory and Health & Safety

Regulatory compliance is essential, yet complex. We will help make sure you meet all your legal requirements and, if something does go wrong, give you dependable, expert support.

Our in-depth knowledge makes us perfectly placed to take proactive action, safeguarding your business, enhancing its value and protecting your reputation. Where needed, we can draw on other Trethowans' teams to offer a complete commercial service.

Should the worst happen – and occasionally it does – the consequences can be severe including criminal convictions, hefty fines, imprisonment and adverse publicity. So we can support you throughout any criminal investigation, media coverage and court proceedings. Whatever happens, we will always give you clear, robust advice you can trust.

We offer specialist advice that spans health and safety, fire safety, data protection, environmental, bribery, food safety, animal welfare and consumer protection.

Hard working, dynamic, pragmatic and commercial and a wide knowledge of the subject.

Legal 500

### **Restructuring and Insolvency**

Complex, highly sensitive and often intensely timepressurised, business restructuring and insolvency brings its own unique problems and solutions. Which is why specialist advice is so important.

Our team of solicitors has amassed a wealth of experience covering complex restructuring and bankruptcy work including the restructuring of professional partnerships and businesses. We act for banks, corporate debtors, company directors and insolvency practitioners, as well as individuals.

Because every client is different, we focus on your specific challenges and opportunities – minimising risk, limiting damage and protecting your interests.

I am super impressed. Trethowans are effective, and their quality is what you expect from a large Citu firm, I wish I had contacted them ten years ago. **Chambers & Partners** 

#### **Technology**

Our clients range from technology innovators and creators to businesses that rely on technology for their success – we cover the full spectrum. The use of technology is now at the heart of nearly every business, and it's a fast-changing world for users and providers of technology.

Our team comprises skilled lawyers with a genuine interest and understanding of the technology sector. We advise on regulatory, transactional and litigious matters, and our aim is to help our clients to use or exploit this changing technological world to their advantage.

## **Contact us today**

Whatever challenge you are facing, please get in touch. We will listen, discuss your situation and explain your legal options.

To arrange an initial appointment, please call us on **0800 2800 421** or email us at **info@trethowans.com** 

#### Offices in:

Southampton, Bournemouth, Poole, Salisbury, Winchester and London.



## Law. As it should be.

No egos. No nonsense. No bluff or bluster. Here at Trethowans, every one of our team is clearly focused on you; your unique challenge or opportunity; your business or family.

How we can help:

#### For You

- Accidents and Injuries
- Agricultural and Rural Property
- Commercial Property
- Court of Protection, Mental Capacity and Powers of Attorney
- Debt Recovery
- Dispute Resolution
- Employment
- Estate and Wealth Planning
- Family
- Insurance Disputes
- Regulatory Crime
- Residential Property
- Wills, Probate, Trusts and Tax Planning

#### **For Business**

- Agricultural and Rural Property
- Banking and Finance
- Charities and Not-for-Profit
- Commercial Contracts
- Commercial Property
- Corporate
- Commercial Debt Recovery
- Data Protection
- Dispute Resolution
- Employment
- Insurance Disputes
- Intellectual Property
- Mergers and Acquisitions
- Regulatory and Health & Safety
- Restructuring and Insolvency
- Technology

#### www.trethowans.com



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